

# CONTRIBUTING TO THE GROWTH PROCESS OF INDIAN VEGETABLE OIL INDUSTRY & TRADE



## THE SOLVENT EXTRACTORS' ASSOCIATION OF INDIA

Premier Association of Vegetable Oil Industry & Trade in India

Non Government Organisation (NGO) Recognised by Ministry of Agriculture, Government of India

Trade Promotion Organisation (TPO) Recognised by Ministry of Commerce, Government of India

ISO 9001:2008 Organisation

# The Solvent Extractors' Association of India



Established in 1963, The Solvent Extractors' Association of India is a Premier Association of Vegetable Oil Industry & Trade in India. The foundation of the solvent extraction industry was laid in 1945. An initiative, that was introduced as a small solvent extraction plant in Bhavnagar has today transformed into a big industry. The Association's dependable reputation is today supported by the presence of a huge range of oilseed crushing units. It is now driven by the vision to address problems and create solutions for such oilseed crushing units in a strategic way.

Since 1963, the ascent of The Solvent Extractors' Association of India to a position of high repute is a direct result of continual improvement and updated services. The Association is recognized as a Non Government Organization (NGO) by the Ministry of Agriculture. Also, the Ministry of Commerce, Government of India has given it the status of the Trade Promotion Organization (TPO). As a TPO, the Association promotes exports of various meals, compound feeds for Animals, Poultry & Aqua species and Minor oils. The Solvent Extractors' Association of India is the first ever association in vegetable oil and oilseed sector to receive the quality standard of ISO 9001:2000 registration, which was upgraded to ISO 9001:2008 in 2008.

## 1963-64

SEA of India was established on 27th March 1963 to help and foster the development of Solvent Extraction Industry.



THE SOLVENT  
EXTRACTORS'  
ASSOCIATION OF  
INDIA

## SEA's Wide Array of Services



SEA is driven by the dual objective to help and foster development of Solvent Extraction Industry. The Association extends its wide range of services to its esteemed members and associated organizations. This process is followed to promote and protect the Trade, Commerce, Manufacturing & Exporting, Trading and other activities of the solvent extraction industry.

### **Awards to Processors & Exporters**

SEA presents special awards to the highest processors and exporters of commodities serviced subject to minimum processing of 10,000 tons and earning from exports of ₹ 1.0 crore. The vision of the Association behind organizing such events is to encourage processing and exports. The awards are presented at SEA Annual General Meeting to encourage excellent contribution towards industry's growth. Similarly, the first three highest producers of Refined Rice Bran Oil are awarded the prestigious 'Shri B. K. Goenka-SEA Award for Refined Rice Bran Oil'.

### **National & International Seminars**

Annual National seminars are organized on Rice Bran Oil, Technology Upgradation and Oil Meal Usage in Compound Feeds across India. International seminar are also held on Castor and its value added products. These seminars have been positively powering growth across all segments of vegetable oil industry. As a result, their popularity keeps increasing manifold.

### **Globoil India Conference**

Globoil India is an annual international conference on vegetable oils. It serves as an ideal platform for vegetable oil industry to come together. It is an event with an international perspective which also presents a clear understanding of the latest vegetable oil and meal business & trade scenario every year.



### **1970-71**

The Association incorporated as a Company Limited by Guarantee u/s. 25, of the Companies Act, 1956.

# SEA's Wide Array of Services



## SEA News Circular & Email Circulars

SEA brings out monthly SEA News Circular and circulates across a wide database of members on a complimentary basis. This journal is very informative which gives detailed updates on the industry, trade notifications, trade/export enquiries, National / International news and also information on Imports of Vegetable Oils, production & exports of oil meals from India, daily rates of oilseeds, oilcakes, oil meals, refined & solvent extracted oils of various oilseeds etc. In case if a member desires to receive this information for the staff, branch office or factory, the facility is available at a nominal charge. Information includes important circular and daily rates.

## SEA Delegation

SEA regularly organizes delegation with its members to various countries. This has given a wider exposure to its members to interact with the leaders from the business & trade in different countries and has expanded their business horizons with mutual co-operation & exchange of views. It has also given unique opportunity for techno transfer or joint venture with the major players across the Globe in Vegetable Oil Industry.

## Crop Survey for Castor, Groundnut & Rape-Mustard

SEA is actively involved in conducting Castor Crop Survey in three major Castor growing states viz Gujarat, Andhra Pradesh & Rajasthan for the last few years. This survey has contributed towards the enhancement of Castor trade in India and also on a global level. Similarly SEA also conducts crop survey for Groundnut and Rape-Mustard.

## 1971-72

The Government of India appointed the Association as the Canalising Agency for export of De-oiled Rice Bran.



THE SOLVENT  
EXTRACTORS'  
ASSOCIATION OF  
INDIA

## SEA's Wide Array of Services



### Daily Rates by E-mail

SEA is committed to its members and others by furnishing updated inputs through use of dynamic Information Highway. The Association registers the rates on a daily basis for oilseeds, oilcakes, rice bran, edible & non-edible oils, S. E. Oils, S. E. Refined oils etc. from Mumbai and International markets. Daily rates can be availed from the Association by E-mail in the evening, at a nominal annual fee and it is also hosted on SEA Website.

### SEA Website: Hosting of Member's Page / Linking Member's Website to SEA Website

SEA's informative website provides the most up-to-date information on vegetable oil industry and registers over 20,000 hits per month. Regular logging on to the website has benefited the members in a major way. Secondly, the members can now host their web pages or link their website to <http://www.seaofindia.com> to avail better broadcasting of information about their products at a nominal cost.

### Meetings

Periodic Managing Committee and zonal meetings are held all over India. These meets have made possible one-to-one exchange of views and information to discuss the issues frequently faced by the members and take up suitably with the concerned authority.

### SEA Publications

The Association publishes SEA Handbook (every three years), Annual Report, Seminar Proceedings (hard & soft version) and Delegation Reports. These publications are available to the members and trade on charge bases. The details of SEA Publications are given on the SEA Website.



### 1983-84

The Ministry of Commerce, Govt. of India, appointed the Association to function as a 'Monitoring Agency' for export of certain De-oiled Meals, Compound Cattle & Poultry Feeds in addition to De-oiled Rice Bran.

# SEA's Significance



Comprising over 800 members and consisting 350 fully operational solvent extraction plants, SEA today stands a renowned organization. Strengthening it further are 100 oil mills, 300 vegetable oil refineries, 40 vanaspati manufacturers and 50 compound feed & fatty acids manufacturers. SEA strongly associates itself with Merchants & Exporters, Foreign Buyers, Brokers & Dealers, Vegetable Oil Importers, Surveyors, Plant & Equipment Manufacturers, Clearing & Forwarding Agents, Ports & Portals, financial institute, commodity exchanges, Associations etc.

Since inception, SEA has been on the forefront to promote the oils & oilseeds sector in India. Various Ministries of Central Government have invited the Association to represent the vegetable oil industry. The Association takes keen interest in creating a platform to make possible excellent interaction between its groups of members. It organizes meetings, seminars and conferences on a regular basis. Maximum participation is made possible through foreign delegations, regular updates on industry through e-mails, circulars, monthly news circulars, CD-Proceedings of all seminars and various publications of the Association.

#### **The Association has been given representation on various bodies/ committees set up by the Govt. of India including:**

- National Oilseeds & Vegetable Oils Development Board (NOVOD Board), Ministry of Agriculture, Govt. of India
- Expert group for Oils & Fats by Food Safety Standards Authority of India (FSSAI)
- Science & Technology Advisory Committee (SATC) for Dept. of Food and Public Distribution, Ministry of Consumer Affairs, Food and Public Distribution, Govt. of India
- Development Panel for Minor Oils of Tree & Forest Origin, Ministry of Industry, Govt. of India
- Monitoring Committees on Thrust Area set up by Ministry of Commerce, Govt. of India
- Technology Mission on Oilseeds, Mini Mission - II (PHT) & IV (Procurement Marketing & Processing of various edible oilseeds / oils), Ministry of Agriculture, Govt. of India.

#### **1988-89**

The Association celebrated the Silver Jubilee Year and a grand function was held on 23.9.1988 at Mumbai.



## SEA's Significance



- Co-ordination Committee on Production of Rice Bran Oil set up by the Ministry of Consumer Affairs, Govt. of India
- Inter-Ministerial Committee for National Approach to promote Non-traditional Oilseeds set up by the Ministry of Agriculture, Govt. of India
- ICAR-UNDP Project for Development of '00' Variety of Rapeseed, National Research Centre on Rapeseed-Mustard, Bharatpur, Rajasthan
- Sub Group on Food Taxation, Dept. of Food Processing Industries, Ministry of Agriculture, Govt. of India
- Various Sectional Committees set up by Bureau of Indian Standards, New Delhi
- Working group on Agricultural Marketing Infrastructure and Policy for Internal & External Trade for the Eleventh Five Year Plan (2007-12) set up by Planning Commission

**The Association is associated with the following National & International Bodies /Associations:**

- American Oil Chemists' Society (AOCS), U.S.A.
- Grain and Feed Trade Association (GAFTA), U.K.
- Federation of Oils, Seeds and Fats Association Ltd., FOSFA International, U.K.
- Canadian Oil Processors Association (COPA), Canada
- National Oilseeds Processors' Association (NOPA), USA
- American Soybean Association (ASA), U.S.A. / New Delhi
- The Palm Oil Refiners Association of Malaysia (PORAM), Malaysia
- Confederation of Indian Industry (CII), New Delhi
- Federation of Indian Export Organisation ( FIEO), New Delhi
- The Associated Chambers of Commerce and Industry of India ( ASSOCHAM), New Delhi
- Federation of Indian Chambers of Commerce & Industry (FICCI), New Delhi
- Indian Merchants' Chamber (IMC), Mumbai



### 1989-90

Government of India appointed SEA as 'Registering Authority' for the commodities serviced by the Association.

# SEA's Significance



- The Central Organization for Oil Industry & Trade (COOIT), New Delhi
- Oil Technologists' Association of India (OTAI), Kanpur / Mumbai
- Multi Commodity Exchange of India Ltd., Mumbai
- Maharashtra Chamber of Commerce Industry & Agriculture, Mumbai

## SEA's Role in Trade Promotion

- Guiding exporters: Assessing international trends in feed ingredients, and prices
- Assisting the trade in quality assurance for inspiring confidence in foreign buyers
- Ensuring timely and regular shipment performance
- Collection and dissemination of market information and statistics on trends of contracting, physical exports, status of crop situation and marketing strategies
- Providing a strong organisational nucleus
- Deputing delegations to foreign countries
- Explore & study export markets
- Organising and participating in trade fairs, exhibitions and buyer-seller meets in India and abroad
- Export promotion and market development of de-oiled meals, fats, compound cattle and poultry feeds
- Building proactive relationship between Buyers & Sellers

### 1996-97

The Ministry of Agriculture, Government of India, granted recognition to the Association as NGO (Non Government Organisation) for various NOVOD Board programmes. The Association launched the Website in Sept. '97.



## SEA's Vision



### SEA's Vision is to grow beyond the obvious:

- To promote and protect the trade, commerce, manufacturing and exporting, trading and other activities of the Solvent Extraction Industry in particular and vegetable oil industry in general.
- To encourage and promote the use of solvent extracted oil and their by-products in India and abroad and with that aim to publicize, propagate and advocate their uses through various publicity media including organizing seminars/conventions.
- To represent members point of view and the interests of the solvent extraction and vegetable oil industry as a whole before Governmental and quasi governmental authorities, trade and industry bodies, chambers of commerce, foreign trade and industrial interest and other organizations.
- To establish, promote, operate, maintain, increase and encourage directly or indirect steady and stable expansion of the export of de-oiled cakes/meals and for that purpose to carry on such activities and implement such schemes by such methods as may be necessary.

**The main purpose of the Association is to foster the development and growth of the solvent extraction industry in particular and overall development of vegetable oil industry in the country by using the State of Art Technology. This would enable the industry to increase vegetable oil availability in the country and thus achieve self reliance to meet the growing demand of the large population.**



### 2002-03

A tripartite MoU was signed between SEA, COPA & NOPA to continue and extend the cooperation in area of like interests, a similar MoU was also signed between SEA & ASA to strengthen the relations between the two organizations.

# SEA at a Glance



- **Recognized as a Non Government Organisation by Ministry of Agriculture, Govt. of India**
- **Trade Promotion Organization (TPO) by Ministry of Commerce, Govt. of India**
- **Signed an MoU with Bombay Commodity Exchange Ltd. and Multi Commodity Exchange of India Ltd., for promoting Futures Trading in oilseeds & its derivatives**
- **Committed to the development of Vegetable Oil Industry in India by furnishing the latest technical, marketing & other relevant information**
- **Information provider on vegetable oil trade & industry**
- **SEA presents awards every year to the Highest Processors & Exporters of the Commodities serviced by the Association to encourage processing & export**
- **SEA is a financially autonomous and functions entirely as a private sector body**

## **2003-04**

SEA is the first Association in Vegetable Oil & Oilseed sector in India to receive Quality Standard ISO 9001-2000 certification in 2004.

## **2004-05**

74th IASC World Congress of the International Association of Seed Crushers, U.K. was hosted jointly by SEA & COOIT from 17th to 20th January 2005, Mumbai.

## Procedure for SEA's Membership

SEA envisions adopting measures for promoting and safeguarding the interests of members and the vegetable oil industry. It envisages building proactive relationships between the Government & the industry at National and International levels. The Association wants to commit itself towards imparting education & public awareness by organizing seminars, workshops and much more. The Association plans to do this by inviting more organizations and persons to join as members.

The Association offers two categories of membership:

- 1) **Ordinary Member (open to solvent extraction plants only)**
- 2) **Associate (open for all interested in vegetable oil industry & trade)**

### Ordinary Membership:

Any person, firm or company who is engaged in the business of Solvent Extraction in India or who, with a view to do the business of Solvent Extraction in India or has taken effective steps to establish Solvent Extraction Plant can apply for Ordinary Membership.

### Associate:

Any person, company or society of Association in trade, commerce or industry or otherwise interested in aims and objectives of the Association shall be eligible to become an Associate of the Association i.e. solvent extraction processors, oil millers, refineries, vanaspati manufacturers, merchant exporters, brokers, traders, plant & machinery manufacturers, consultants, surveyors/analysts etc. An Associate has no voting rights but receives all the services of the Association offer to Ordinary Member.

### Admission Fee & Annual Subscription:

The annual subscription (April-March) for Ordinary Member is ₹ 6,000/- and for Associate is ₹ 5,000/-. The admission fee for both categories is ₹ 2,500/- plus Service Tax as applicable.

Association year is from 1st April to 31st March and full amount is payable irrespective of the date of joining. Payment should be remitted by Cash or Demand Draft/ Cheque payable at Mumbai in favour of " The Solvent Extractors' Association of India " .



### 2009-10

A MoU was signed between SEA and PORAM (The Palm Oil Refiners Association of Malaysia) to extend the co-operation in area of like interests & to strengthen the relation between the two organisations.

# Major Oilseeds Producing States in India



- |               |           |            |            |         |
|---------------|-----------|------------|------------|---------|
| Linseed       | Nigerseed | Castorseed | Groundnut  | Soya    |
| Safflowerseed | Sunflower | Rapeseed   | Sesameseed | Coconut |



## THE SOLVENT EXTRACTORS' ASSOCIATION OF INDIA

Premier Association of Vegetable Oil Industry & Trade in India

ISO 9001:2008 Organisation

142, Jolly Maker Chambers No. 2, 14th Floor, 225, Nariman Point, Mumbai – 400021 (India)

**Tel.:** +91-22-22021475/ 22822979/ 22028911 • **Fax:** +91-22-22021692

**Email:** solvent@mtnl.net.in • **Website:** <http://www.seaofindia.com>